



Denny Terzich
Senior Director

Denny Terzich is a Senior Director for the BNY Mellon Wealth Management Group. He is responsible for developing new relationships with high-net worth individuals, clients with investable assets of \$2 million or more and/or foundations and endowments, family offices or institutions. The process entails a detailed analysis of complex financial situations in order to propose the appropriate services/solutions to the prospect and the prospect's advisors.

Prior to joining BNY Mellon, Denny was President / Partner of a Financial Group and at the same time developed an Alternative Investment Group of high net worth investors. Notable is his many years of experience serving as Senior Vice President of a national company where he managed over 300 employees throughout the eastern part of the United States.

Denny currently serves on the University of Pittsburgh's Alumni Association board, Alumni board for the Katz Graduate School of Business, as well as the Varsity Letterman Club. He also serves on the Trustee Committee for the American Cancer Society of Western Pa. and the St. Vincent's College Lecture Series advisory committee. Denny earned a bachelor's degree in Business Management and Finance from the University of Pittsburgh and was a four year letterman on the baseball team.